

| Enquiry Particulars | |
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| Department Name | INDUSTRIES COMMERCE DEPARTMENT GOVT OF TELANGANA |
| Circle/Division | Young India Skills University,Telangana |
| Tender ID | 630912 |
| Enquiry/IFB/Tender Notice Number | YISU/2025-26/05 |
| Name of Project | RPF for Establishment of Digital Learning Universe at YISU |
| Name of Work | Establishment of Digital Learning Universe at YISU |
| Package number | N/A |
| Period of Completion/ Delivery Period (In Months) | 3 |
| Bidding Type | OPEN |
| Tender Category | SERVICES |
| Type of Work | Other Services |
| Currency Type | (INR) |
| Default Currency | Indian Rupee - INR |
| Estimated Contract Value | 0 |
| Evaluation Type | Gen Services/OB/Coal-Sand Transpn/AMC/CMC/Turnkey Projects/SWM |
| Evaluation Criteria | Based on Price |
| Consortium / Joint Venture | Not Applicable |

| Pre Bid Meeting | |
|-----------------|----------------|
| Pre Bid Meeting | Not Applicable |

| Transaction Fee Details | |
|---|----------|
| Transaction Fee Payable to 'TSTS ' payable at Hyderabad (As per G.O.Ms No 4,Dtd 17.02.2015 IT&C Dept) | 500(INR) |

| Tender Dates | |
|------------------------------------|---------------------|
| Bid Submission Start Date & Time | 17/09/2025 04:00 PM |
| Bid Submission Closing Date & Time | 01/10/2025 05:30 PM |
| Bid Validity Period (In Days) | 90 |

| Tender Inviting Authority Particulars | |
|---------------------------------------|---|
| Officer Inviting Bids | Vice Chancellor |
| Bid Opening Authority | Registrar I/c |
| Address | Young India Skills University, Nilgiri Block, IIIT Hyderabad Campus, Gachibowli, Hyderabad,Telangana-500032 |
| Contact Details | 8374305711 |
| Email | registrar@yisu.in |

| Bid Security Details | | | |
|----------------------|--|--|----------------|
| Bid Security(INR) | Bid Security In Favour Of | Mode of Payment | EMD Applicable |
| Rs.300000.00 | Young India Skills University, Telangana | Exempted,Online Payment,Challan Generation | Applicable |

| Required Tender Documents Details |
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| S.No | Documents Required from Contractor | Stage | Optional |
|------|---|--------|-----------|
| 1 | Certificate of Incorporation (Incorporation in India under Companies Act, 1956 or LLP Act, 2013) , Self-Declaration of single entity participation | COMMON | Mandatory |
| 2 | Valid PAN and GST Registration Certificate. | COMMON | Mandatory |
| 3 | Audited Financial Statements for FY 2021-22, 2022-23,2023- 2024 duly certified by CA with UDIN. | COMMON | Mandatory |
| 4 | Positive net worth for FY 2021- 22, 2022-23,2023-2024 duly certified by CA with UDIN | COMMON | Mandatory |
| 5 | Successfully completed or ongoing digital education projects with relevant experience in the field-Work Orders, Completion Certificates, CA- signed project value proof. | COMMON | Mandatory |
| 6 | A minimum of 50,000 hours of hosted/delivered digital educational content-Content dashboard, CA Certificate, repository index. | COMMON | Mandatory |
| 7 | Blacklisting Declaration: Self-declaration on letterhead for No blacklisting by Central/State Govt./PSU. | COMMON | Mandatory |
| 8 | Licensed Software: All development tools must be licensed-Self-declaration listing software. | COMMON | Mandatory |
| 9 | Annexure-1- Submission of Duly filled, Signed and Stamped Pre-Qualification Bid Covering Letter as per Tender Document (Refer Annexure-1 of Tender Document) | COMMON | Mandatory |
| 10 | Annexure-2 Submission of Format of Technical Bids- Technical Bid Covering Letter duly filled, signed and stamped as per Tender Document (Refer Annexure-2 of Tender Document) | COMMON | Mandatory |
| 11 | Bidders to claim exemption from deposit of EMD provided the bidders to upload the scanned copy of valid documentary proof/certificate (Udyam Registration Certificate) | COMMON | Optional |

General Terms and Conditions / Eligibility

General Terms and Conditions / Eligibility

Pre-Qualification / Eligibility Criteria:

1. Legal Entity: Incorporated in India under Companies Act, 1956 or LLP Act, 2013, with 5 years of incorporation. No JVs or consortiums allowed.
2. Tax Compliance: Valid PAN and GST registration.
3. Financial Strength: Average annual turnover INR 5 Crores for FY 2021-22, 2022-23 and 2023-24.
4. Net Worth: Positive net worth for FY 2021-22, 2022-23 and 2023-24.
5. Successfully completed or ongoing digital education projects with relevant experience in the field. In addition, the bidder must have at least 1 project of value greater than Rs.75,00,000/- completed or ongoing within the last 5 years (FY 2019–2024).
6. A minimum of 50,000 hours of hosted/delivered digital educational content.
7. No blacklisting by Central/State Govt./PSU.
8. All development tools must be licensed.
9. The Digital Learning Universe must support the following five flagship short-term courses at launch. These courses are indicative in nature and intended purely for evaluation purposes to demonstrate platform capabilities across various domains. The actual set of programs to be delivered may change at the discretion of YISU. If these indicative courses are not available, bidders may choose any other course which they may have in their platform to demonstrate their capabilities. Kindly note that each course will be evaluated individually during the technical proposal phase under a 25-mark component. Bidders must provide expert profiles, sample content, and a detailed Table of Content (ToC) with learning outcomes for each course.. Each course must include or support the features as outlined below: (Refer Tender Document for further details)

The eligibility criteria are mandatory and must be fully met for a bidder to qualify for technical evaluation. Bidders must have a registered office in Telangana. Proof of address and registration must be submitted with the bid. Bids submitted by joint ventures or consortiums will not be considered. Only single-entity applicants are eligible to participate in this bid process.

Non-compliance with any single clause shall result in disqualification. Bidders must not include conditional bids and must upload all supporting documents in proper sequence. The eligibility compliance will be evaluated by a Technical Evaluation Committee (TEC) before proceeding to technical scoring.

The Scope of Work shall be regulated strictly as specified in the Tender Document, and no deviations shall be permitted. Refer Point No. 03 (Clauses 3.0 to 3.11.7) of the Tender Document – Scope of Work

All the Terms and Conditions, Scope of Work, Evaluation Criteria, and Award of Contract shall be governed strictly as per the provisions of the Tender Document.

General Technical Terms and Conditions (Procedure)

General Technical Terms and Conditions (Procedure)

Technical Evaluation Criteria:

The Technical Proposal will be evaluated for only those bidders who meet the Pre-Qualification/Eligibility criteria. Each technical proposal shall be assigned a score out of 70 marks, while the financial proposal shall account for 30 marks. Only bidders scoring at least 70% (i.e., 49 marks out of 70) in technical evaluation will qualify for the financial bid opening. The bidders may refer the Tender Document for marks details in the technical Evaluation criteria and other details.

The bidders may refer the point no. 5 of Technical Evaluation Criteria of Tender Document. The bidders shall be required to give a demonstration of the proposed solution during the technical evaluation, as part of the bid review process. The demonstration shall form an integral component of the technical evaluation.

Financial Evaluation Criteria:

a) The estimated cost of this bid is INR ONE CRORE (PLUS APPLICABLE TAXES) in addition to the revenue share for each student for each course which is mutually decided for each course (plus applicable taxes).

b) Bidders are required to submit an Earnest Money Deposit (EMD) of 3% of the bid value along with the proposal ie., INR 3 lakhs. EMD can be paid via Demand Draft/Banker's Cheque in favour of "The Registrar, Young India Skills University" payable at Hyderabad. NEFT transfer to the following account: Account Name: YOUNG INDIA SKILLS UNIVERSITY, TELANGANA, Bank Name: STATE BANK OF INDIA, ACCOUNT NUMBER: 43452954044, Branch: HITEC CITY, IFS Code:SBIN0004187.

c) The selected vendor must furnish a Bank Guarantee of 10% of the bid value within 14 days from the issuance of the Letter of Award.

d) As regards to exemption of the EMD, the bid shall be regulated by the "Public Procurement Policy for Micro and Small Enterprises (MSEs) Order 2012" as amended from time to time to the extent of its applicability to this bid process.

e) In terms of Public Procurement Policy of Micro and Small Enterprises/Guidelines of Govt. of India, the bidders may claim exemption from deposit of EMD provided the bidders upload, along with the technical bid, the scanned copy of valid documentary proof/certificate (Udyam Registration Certificate etc.) for relevant category (services) in support of the claim for EMD exemption issued by the appropriate authority of Government of India.

The Financial Proposal will carry a weightage of 30 marks. It shall be evaluated for bidders who qualify in the technical stage. The lowest financial bid (L1) will be awarded full 30 marks, and other bids will be given proportional scores using the following formula (Refer the Tender Document for formula).

Legal Terms & Conditions

Legal Terms & Conditions

The period of contract with the selected vendor/solution provider shall be five (5) years from the date of successful delivery and acceptance of the Digital Learning Universe platform by Young India Skills University (YISU).

The work-order will be governed by the laws and procedures established by the Government of India within the framework of applicable legislation and enactments made from time to time concerning such commercial dealings/processing. All disputes in this connection shall be settled under the jurisdiction of Hyderabad courts only.

Procedure for Bid Submission

Procedure for Bid Submission

The bidder shall submit his response through Bid submission to the tender on eProcurement platform at www.eprocurement.telangana.gov.in by following the procedure given below. The bidder would be required to register on the e-procurement market place <https://tender.telangana.gov.in> and submit their bids online. Offline bids shall not be entertained by the Tender Inviting Authority for the tenders published in e-procurement platform.

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The bidders shall submit their eligibility and qualification details, Technical bid, Financial bid etc., in the online standard formats displayed in eProcurement web site. The bidders shall upload the scanned copies of all the relevant certificates, documents etc., in support of their eligibility criteria/technical bids and other certificate/documents in the eProcurement web site. The bidder shall sign on the statements, documents, certificates, uploaded by him, owning responsibility for their correctness/authenticity. The bidder shall attach all the required documents for the specific tender after uploading the same during the bid submission as per the tender notice and bid document.

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The system would only authenticate the Encryption certificate uploaded into the Eprocurement system at the time of User Registration or updated through User profile. The bidder has to ensure that the uploaded certificate in the eprocurement system is used for the Bid submission and no other certificate though valid will not be recognized by the eprocurement system.

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Registration with eProcurement platform: For registration and online bid submission bidders may contact HELP DESK.

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<https://tender.telangana.gov.in>

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Digital Certificate authentication:

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The bidder shall authenticate the bid with his Digital Certificate for submitting the bid electronically on eProcurement platform and the bids not authenticated by digital certificate of the bidder will not be accepted on the eProcurement platform.

For obtaining Digital Signature Certificate, you may please Contact:

Address for submission of Application for Digital Certificate:

TSTS Office, 2nd floor, HACA Bhavan, Opp Public Gardens, Saifabad, Hyderabad - 500004
Contact Helpdesk : 9177769764

(OR)

You may please Contact Registration Authorities of any Certifying Authorities in India. The list of CAs are available by clicking the link <https://tender.telangana.gov.in/digital-signature.html#>

3. Hard copies:

i) Vide ref. G.O.Ms.No.174, I&CAD dept dated:1-9-2008, submission of original hard copies of the uploaded scanned copies of Proof of online Payment (Remittance)/BG towards EMD by participating bidders to the tender inviting authority before the opening of the price bid is dispensed forthwith.

ii) All the bidders shall invariably upload the scanned copies of Proof of online Payment (Remittance)/BG in eProcurement system and this will be the primary requirement to consider the bid responsive.

iii) The department shall carry out the technical evaluation solely based on the uploaded certificates/documents, Proof of online Payment (Remittance)/BG towards EMD in the eProcurement system and open the price bids of the responsive bidders.

iv) The department will notify the successful bidder for submission of original hardcopies of all the uploaded documents Proof of online Payment (Remittance)/BG towards EMD prior to entering into agreement.

v) The successful bidder shall invariably furnish the original Proof of online Payment (Remittance)/BG towards EMD, Certificates/Documents of the uploaded scan copies to the Tender Inviting Authority before entering into agreement, either personally or through courier or post and the receipt of the same within the stipulated date shall be the responsibility of the successful bidder. The department will not take any responsibility for any delay in receipt/non-receipt of original Proof of online Payment (Remittance)/BG towards EMD, Certificates/Documents from the successful bidder before the stipulated time. On receipt of documents, the department shall ensure the genuinity of the Proof of online Payment (Remittance)/BG towards EMD and all other certificates/documents uploaded by the bidder in eProcurement system. In support of the qualification criteria before concluding the agreement.

4. The GO. Ms. No. 174 -I&CAD dated: 1-9-2008

Deactivation of Bidders If any successful bidder fails to submit the original hard copies of uploaded certificates/documents, Proof of online Payment (Remittance)/BG towards EMD within stipulated time or if any variation is noticed between the uploaded documents and the hardcopies submitted by the bidder, as the successful bidder will be suspended from participating in the tenders on eProcurement platform for a period of 3 years. The eProcurement system would deactivate the user ID of such defaulting bidder based on the trigger/recommendation by the Tender Inviting Authority in the system. Besides this, the department shall invoke all processes of law including criminal prosecution of such defaulting bidder as an act of extreme deterrence to avoid delays in the tender process for execution of the development schemes taken up by the government. Other conditions as per tender document are applicable.

The bidder is requested to get a confirmed acknowledgement from the Tender Inviting Authority a proof of Hardcopies submission to avoid any discrepancy.

5. Payment of EMD:

It is mandatory for all participant bidders to electronically pay EMD Online by utilizing the "Payment Gateway Service on E-Procurement platform". The Electronic Payment Gateway accepts all Master and Visa Credit Cards issued by any bank and Direct Debit facility/Net Banking/NEFT payment modes through ICICI Bank and/or Axis Bank and/or INDUS IND Bank and/or Kotak Bank Payment Gateways to facilitate the transaction. This is in compliance as per G.O.Ms.No. 14 Dated: 18-09-2017. A GST of 18.00% + Bank charges on the transaction amount payable to TSTS shall be applicable. In addition to this, Bidders can also pay the EMD through Download of PDF format of RTGS Challan for respective Payment gateway and pay the EMD through their Parent Bank account. Once the EMD is received by the EProcurement application, Bidders can automatically continue with their Bid Submission online.

IMPORTANT NOTE REGARDING EMD PAYMENT:

1. Bidders are encouraged to use only Net banking facility for payment of EMDs as far as possible for faster refunds in case of unsuccessful Bids for the Tender.
2. Bidders are advised not to use RTGS Challan downloads at the penultimate hour of Bid submission closing as any delay by their banker would not enable Bid submission on the platform. Please allow a minimum of 60 minutes for enabling "Continuation of Bid Submission" from the time the Pool Account receives credit of the EMD from the Bidder's Bank for both NEFT and RTGS Transfers. For RTGS Transfers, the Pool Account can get immediate credit whereas NEFT transfers would follow RBI Payment Cycle time.
3. Bidders are advised to pay EMD Online atleast T-1 or T-2 days before Bid submission closing date (T= Bid submission closing date) to avoid last minute delays and denials of successful Bid submission and to take care of any delays in Banking procedures.

Un Successful Bidder EMD Refund process: -

The bid is declared unsuccessful, under the following circumstances.

Bid submitted by the bidder is not the lowest bid.

Upon Finalization of the L1 Bid.

Technical Disqualification of the Bid in case of 2 cover system.

EMD paid but bid not submitted

EMD refund will be initiated by the Tender Inviting Authority directly and through Online only and through the same payment channels as EMD received by the Department. (RTGS / NEFT /Credit Card /Debit Card refund), within 30 days from the date of publishing the Decision / Result. However, Vupadhi /GoTS will not be held responsible for the delays occurring due to banking channels/procedures/processes of the respective vendor.

IMPORTANT NOTE REGARDING EMD REFUNDS:

Bidders are requested to use discretion in their choice of payment channel for remittance of EMD.

Time taken for Refunds under Ideal conditions:

1. Net Banking / NEFT / RTGS Challan: One (1) Banking Business Day from time of initiation of refund by Tender Inviting Authority subject to RTGS/NEFT timings of RBI.
2. Credit card/ Debit card: 7-10 working days from time of initiation of refund by the Tender Inviting Authority. However, this may be longer in case of certain bank cards. In case of delays, bidders are requested to contact the Card issuing Bank for faster resolution.

6. Payment of Transaction Fee:

It is mandatory for all the participant bidders from 1st January 2006 to electronically pay a Non-refundable Transaction fee to M/s. TSTS , the service provider through "Payment Gateway Service on E-Procurement platform". The Electronic Payment Gateway accepts all Master and Visa Credit Cards issued by any bank and Direct Debit facility/Net Banking of ICICI Bank, Axis Bank, INDUS IND Bank and/or Kotak Bank to facilitate the transaction. This is in compliance as per G.O.Ms. 13 dated 07.05.2006. A GST of 18.00% + Bank charges on the transaction amount payable to TSTS shall be applicable.

7. Corpus Fund:

As per GO MS No.4 User departments shall collect 0.04% of ECV (estimated contract value) with a cap of Rs. 10,000 (Rupees ten thousand only) for all works with ECV upto Rs.50 Crores, and Rs. 25,000/- (Rupees twenty-five thousand only) for works with ECV above Rs.50 Crores, from successful bidders on eProcurement platform before entering into agreement / issue of purchase orders, towards eprocurement fund in favour of Managing Director, TSTS . There shall not be any charge towards eProcurement fund in case of works, goods and services with ECV less than and upto Rs. 10 lakhs

8. Tender Document:

The bidder is requested to download the tender document and read all the terms and conditions mentioned in the

tender Document and seek clarification if any from the Tender Inviting Authority. Any offline bid submission clause in the tender document could be neglected.
The bidder has to keep track of any changes by viewing the Addendum/Corrigenda issued by the Tender Inviting Authority on time-to- time basis in the E-Procurement platform. The Department calling for tenders shall not be responsible for any claims/problems arising out of this.

9. Bid Submission Acknowledgement:

The bidder shall complete all the processes and steps required for Bid submission. The system will generate an acknowledgement with a unique bid submission number after completing all the prescribed steps and processes by the bidder. Users may also note that the bids for which an acknowledgement is not generated by the e-procurement system are treated as invalid or not saved in the system. Such invalid bids are not made available to the Tender Inviting Authority for processing the bids. The Government of TS are not responsible for incomplete bid submission by users.

Enquiry Forms

| Stage | Form Name | Type of Form | Supporting Document Required | Supporting Document Description |
|------------------|---------------------------------------|--------------|------------------------------|---|
| PQ Stage | PQ documents required from the vendor | Standard | No | NA |
| Commercial Stage | Price Bid EPC-Services | Secure | Yes | Annexure-3- Financial Bid Format (Refer Tender Document for Annexure-3) |

REQUEST FOR PROPOSAL
FOR ESTABLISHMENT OF DIGITAL LEARNING UNIVERSE FOR
YOUNG INDIA SKILLS UNIVERSITY (YISU), TELANGANA

Tender No. YISU/2025-26/05

Date of Issue:17-09-2025

Date of Closing: 01-10-2025



**Address: Nilgiri Block, IIIT Hyderabad Campus, Gachibowli,
Hyderabad, Telangana-500032.**

REQUEST FOR PROPOSAL **FOR ESTABLISHMENT OF DIGITAL LEARNING UNIVERSE FOR** **YOUNG INDIA SKILLS UNIVERSITY (YISU), TELANGANA**

The Young India Skills University, Telangana (YISUT) invites tenders through E-Procurement Portal, Government of Telangana (<https://tender.telangana.gov.in/login.html>) from experienced and reputed Organizations for “**ESTABLISHMENT OF DIGITAL LEARNING UNIVERSE FOR YOUNG INDIA SKILLS UNIVERSITY (YISU), TELANGANA**”

The interested bidders can visit the University website <https://yisu.in/tenders> or E-Procurement portal <https://tender.telangana.gov.in/login.html> for details.

1. Introduction

1.1 Young India Skills University (YISU), Hyderabad a progressive, forward-looking University established by Government of Telangana and committed to skill-oriented higher education, invites proposals from qualified solution providers to establish a **state-of-the-art Digital Learning Universe**. This Digital Learning Universe will be based in Hyderabad, Telangana, and is envisioned to serve as a model platform for delivering high-quality, scalable, modern education leveraging cutting-edge technologies.

1.2 As part of this initiative, the university also plans to **launch a curated set of short-term courses** through this digital platform, while the long-term plan includes hosting **hundreds of short-term and degree-aligned courses in a phased manner**.

1.3 This initiative aims to transform education delivery by enabling inclusive, affordable, and accessible digital learning at scale, empowering students with job-ready skills, industry engagement, and real-time support systems. The Digital Learning Universe will follow a cloud- first, AI-integrated model with capabilities for content delivery, assessments, and continuous mentoring. from qualified solution providers to establish a **state-of-the-art Digital Learning Universe**. This Digital Learning Universe will be based in Hyderabad, Telangana, and is envisioned to serve as a model platform for delivering high-quality, scalable, modern education and provide all features of a Digital University to YISU.

2. Objectives

- a) Provide a robust, cloud-native infrastructure to deliver **modern, scalable education** to students across the state and nation.
- b) Enable **video lectures, text-based content, live classes, quizzes**, and interactive modules for engaging learning experiences.

- c) Incorporate **AI-based doubt-solving tools and mentor-led support systems** to ensure continuous academic assistance.
- d) Facilitate **secure, proctored assessments** using AI and advanced monitoring tools to ensure integrity.
- e) Offer **career readiness tools** including resume builders, mock interview modules, and job application workflows.
- f) Support **student, teacher, and admin dashboards** to provide complete visibility, insights, and control.
- g) Ensure **scalability to support lakhs of users concurrently**, with seamless addition of courses, institutions, and learners.

3. Scope of Work

The following scope outlines the **essential features and functional components** required in the platform—**but may not be limited to**—to support the development and launch of a scalable Digital Learning Universe infrastructure:

3.1 Admission and Administration Management

The platform must support complete end-to-end management of student onboarding and academic tracking:

- a. Student Sign-up and Profile Management
- b. Online Enrollment and Application Workflow
- c. Digital Fee Collection and Receipt Generation
- d. Attendance Tracking Integrated with Live sessions
- e. Custom reports for the analytics
- f. Dashboard for Students, Faculty, and Admins for Academic Monitoring

3.2 Learning Delivery Platform (LMS)

- a) Compatibility to integrate AWS-hosted content or any third-party video/cloud services required for program execution.

- b) User-friendly LMS to support **all major video formats (MP4, MKV, MOV, AVI)** and **easy upload** of video/text-based content.
- c) Modular structure to organize **lessons, quizzes, projects, assignments, and live sessions**.
- d) Mobile-optimized learning interface.
- e) Configurable workflows for **course certification, feedback**.

3.3 Live Class & Interactive Engagement Tools

- a) Secure live video integration with features like **whiteboard, polling, chat, breakout rooms**.
- b) Attendance tracking, session recording, and playback features.
- c) Built-in notification system for class schedules, reminders, and alerts.

3.4 AI & Mentor-Based Doubt Resolution

- a) **AI chatbot** integrated with course content for 24/7 clarification of doubts.
- b) Escalation to **mentors** for complex academic queries.
- c) Discussion forums with response moderation, mentor highlights

3.5 Assessment Engine with Proctoring

- a) AI-proctored exams with **browser lockdown, screen monitoring**
- b) Support for **MCQs, subjective answers, coding problems, project submissions**
- c) Real-time violation logs, and evaluation dashboard for faculty.

3.6 Career Support & Job Readiness Module

- a) AI-powered resume builder integrated with student records.

- b) Mock interview module with video feedback and mentor rating.
- c) Job board with search filters, and employer dashboards.

3.7 Role-Based Dashboards

- a) Student Dashboard: Timetables, progress trackers, upcoming deadlines.
- b) Faculty Dashboard: Course creation, student performance, attendance, grading tools.
- c) Admin Dashboard: Analytics, alerts, course and user management with real-time metrics.

3.8 Certifications & Academic Records

- a) Auto-generated, **digital certificates**.

3.9 Platform Architecture & Scalability

- a) Designed for **state-wide and national scale deployment**.
- b) **Microservices-based architecture**, containerized deployment, and automated scaling.
- c) 99.9% uptime SLA with disaster recovery, redundancy, and secure backups.

3.10 Initial Course Deployment Table (Flagship Launch)

The Digital Learning Universe must support the following five flagship short-term courses at launch. These courses are **indicative in nature** and intended purely for evaluation purposes to demonstrate platform capabilities across various domains. The actual set of programs to be delivered may change at the discretion of YISU. If these indicative courses are not available, bidders may choose any other course which they may have in their platform to demonstrate their capabilities. Kindly note that each course will be evaluated individually during the technical proposal phase under a 25-mark component. Bidders must provide expert profiles, sample content, and a detailed Table of Content (ToC) with learning outcomes for each course. Each course must include or support the features as outlined below:

| Course Name | Video Content | Text Content | Quiz | Assignments | Resume Building | AI Support | Online Simulating | Job Support | Tools Covered |
|-------------------------------------|---------------|--------------|------|-------------|-----------------|------------|-------------------|-------------|---------------|
| Soft Skills for All | Yes | Yes | Yes | Yes | Yes | Yes | No | Yes | List of tools |
| Digital Marketing for BBA/MBA | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | List of tools |
| Python Full Stack with AI | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | List of tools |
| Financial Analyst Program | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | List of tools |
| Autodesk for Mechanical Engineering | Yes | Yes | Yes | Yes | Optional | Yes | Yes | Yes | List of tools |

3.11 Other Features:

3.11.1. Standards and Frameworks Compliance

The solution must adhere to industry-standard e-learning interoperability and data representation frameworks such as **SCORM**, **API Experience Experts**, and IMS learning tool interoperability, common gadgets and related IMS global standards to ensure seamless content exchange, cross- platform compatibility, cross platform compatibility and long-term continuity planning.

3.11.2. Content Ownership, Hosting Rights, and Exit Obligations

- a) Content that is user-generated & system-generated, shall remain the sole property of the Young India Skills University.
- b) Course Content specifically developed for YISU's requirements will remain the sole property of YISU.

- c) The vendor is granted a non-exclusive, non-transferable license to process and host this data solely for the purpose of delivering the services under this Agreement.
- d) Upon contract termination or upon request from YISU, the vendor must:
 - 1) Provide a **complete export** of all data in open machine-readable formats
 - 2) **Irreversibly delete** all copies from its systems within a specified time limit

3.11.3. **Grievance Redressal and Communication Logging**

- a) The platform should provide a grievance redressal module for any dispute arising out of disagreements in the evaluation process.
- b) All communication must be stored and searchable within the system.

3.11.4. **Attendance Tracking and Playback Management**

- a) The system should support attendance tracking, session recording, and playback features.
- b) Playback should differentiate between excused and unexcused absences (such as medical leave, leaves, exceptions, etc.).

3.11.5. **Train-the-Trainer Provision**

There should be a provision for **Train the Trainer**, which will help in **scaling the system** by enrolling more tutors or teachers on specific topics.

3.11.6. **Security, Privacy, and Disaster Recovery**

The proposal must include:

- a) Data security and safety protocols
- b) Disaster recovery mechanisms
- c) Privacy compliance standards

3.11.7 **RFPs and Assessment Protocols**

The proposal should support **RFPs** that promise:

- a) A phased rollout
- b) Specific and periodic assessments of the platform

4. Pre-Qualification / Eligibility Criteria

Bidders must meet all eligibility criteria to qualify for technical evaluation. Non-compliance with any criterion results in disqualification.

| Criteria | Description | Mandatory Requirement | Documents Required |
|-----------------------------|--|--|--------------------|
| a) Legal Entity | Incorporated in India under Companies Act, 1956 or LLP Act, 2013, with ≥ 5 years of incorporation. No JVs or consortiums allowed. | Certificate of Incorporation, self-declaration of single-entity participation. | |
| b) Tax Compliance | Valid PAN and GST registration. | PAN Card, GST Certificate. | |
| c) Financial Strength | Average annual turnover \geq INR 5 Crores for FY 2021-22, 2022-23, 2023-2024 | Audited Financial Statements, CA Certificate with UDIN. | |
| d) Net Worth | Positive net worth for FY 2021-22, 2022-23, 2023-2024 | CA Certificate with UDIN. | |
| e) Project Experience | Successfully completed or ongoing digital education projects with relevant experience in the field. In addition, the bidder must have at least 1 project of value \geq ₹ 75,00,000/- completed or ongoing within the last 5 years (FY 2019–2024) | Work Orders, Completion Certificates, CA-signed project value proof. | |
| f) Digital Content Hours | A minimum of 50,000 hours of hosted/delivered digital educational content. | Content dashboard, CA Certificate, repository index. | |
| g) Blacklisting Declaration | No blacklisting by Central/State Govt./PSU. | Self-declaration on letterhead. | |

| | | | |
|----------------------------|---|------------------------------------|--|
| h) Licensed Software | All development tools must be licensed. | Self-declaration listing software. | |
|----------------------------|---|------------------------------------|--|

The eligibility criteria are **mandatory** and must be fully met for a bidder to qualify for technical evaluation. Bidders must have a registered office in Telangana. Proof of address and registration must be submitted with the bid. Bids submitted by joint ventures or consortiums will not be considered. Only single-entity applicants are eligible to participate in this bid process.

Non-compliance with any single clause shall result in disqualification. Bidders must not include conditional bids and must upload all supporting documents in proper sequence. The eligibility compliance will be evaluated by a Technical Evaluation Committee (TEC) before proceeding to technical scoring.

5. Technical Evaluation Criteria

The Technical Proposal will be evaluated for only those bidders who meet the Pre- Qualification/Eligibility criteria. Each technical proposal shall be assigned a score out of **70 marks**, while the financial proposal shall account for **30 marks**. Only bidders scoring **at least 70% (i.e., 49 marks out of 70)** in technical evaluation will qualify for the financial bid opening.

| S. No. | Criteria | Sub-Criteria | Max Marks | Documents Required |
|--------|-------------------------|---|-----------|---|
| 1 | Project Experience | Based on the value/scale of past education/content projects. | 5 | Work Orders, Completion Certificates, CA Certification. |
| 2 | Digital Content Hours | ≥2,00,000 hours – 10 marks 1,00,000–1,99,999 hours – 7 marks 50,000 to 1,00,000 hour –4 marks | 10 | Content dashboard, CA Certification, repository index. |
| 3 | LMS Demo & Capabilities | Evaluation of LMS walkthrough, ease of use, scalability, integration, analytics. | 20 | Live demo during presentation. |

| | | | | |
|---|---|--|----|--|
| 4 | Flagship Course Evaluation (5 Courses, either the indicative courses or any five in which bidder has demonstrated competence) | For each course: expert CV (≥ 10 years' experience), sample module in LMS, ToC with learning objectives. | 25 | Expert CVs, sample modules, and course ToCs. |
| 5 | Presentation & Approach | Understanding of scope, work plan, innovation, and roadmap. | 10 | Slide deck, demo samples, implementation plan. |

Total: 70 Marks

Note: The bidders shall be required to give a demonstration of the proposed solution during the technical evaluation, as part of the bid review process. The demonstration shall form an integral component of the technical evaluation.

6. Financial Evaluation Criteria

- The estimated cost of this bid is **INR ONE CRORE (PLUS APPLICABLE TAXES)** in addition to the revenue share for each student for each course which is mutually decided for each course (plus applicable taxes).
- Bidders are required to submit an **Earnest Money Deposit (EMD)** of **3% of the bid value** along with the proposal i.e., INR 3 lakhs. EMD can be paid through NEFT/RTGS transfer to the following account:

Account Name: YOUNG INDIA SKILLS UNIVERSITY, TELANGANA
Bank Name: STATE BANK OF INDIA
ACCOUNT NUMBER: 43452954044
IFS Code: SBIN0004187
Branch: HITEC CITY

- The selected vendor must furnish a **Bank Guarantee** of **10% of the bid value** within **14 days** from the issuance of the Letter of Award.
- As regards to exemption of the EMD, the bid shall be regulated by the "Public Procurement Policy for Micro & Small Enterprises (MSEs) Order 2012" as amended from time to time to the extent of its applicability to this bid process.
- In terms of Public Procurement Policy of Micro & Small Enterprises/Guidelines of Govt. of India, the bidders may claim exemption

from deposit of EMD provided the bidders upload, along with the technical bid, the scanned copy of valid documentary proof/certificate (Udyam Registration Certificate etc.) for relevant category (services) in support of the claim for EMD exemption issued by the appropriate authority of Government of India.

The Financial Proposal will carry a weightage of **30 marks**. It shall be evaluated for bidders who qualify in the technical stage. The lowest financial bid (L1) will be awarded full 30 marks, and other bids will be given proportional scores using the following formula:

Financial Score = $(L1 / Fn) \times 30$, where Fn = financial bid of the bidder under evaluation.

| S. No. | Cost Component | Max Marks |
|--------|---|-----------|
| 1 | One-time platform setup cost with YISU branding | 5 |
| 2 | Annual LMS licensing for up to 1,00,000 users (hosting, support, maintenance) per month | 10 |
| 3 | Course setup cost | 5 |
| 4 | Course Execution- Revenue-sharing proportion with YISU | 10 |

The final selection will be based on the **Combined Quality-Cum-Cost Based Selection (QCBS)** method, where:

$$\text{Total Score} = [X_t \times (T/\text{Thigh} \times 100) + X_f \times (C_{\text{low}}/C \times 100)]$$

Where:

- **T** = Total Technical score awarded to the bidder
- **Thigh** = Highest Technical score achieved for the Bid
- **C** = Price Offered by the bidder
- **C_{low}** = The lowest of all Price offered (L1 Price)
- **X_t** = Weightage for technical evaluation (70%)
- **X_f** = Weightage for financial evaluation (30%)

8. Timelines

| Sl. No | Milestone | Date |
|--------|-----------------------------------|---|
| 1. | RFP Release | 17 th September 2025 04:00 PM |
| 2. | Queries Submission (if any) | 23 rd September 2025 |
| 3. | Bid Submission | 01 st October 2025 05:30 PM |
| 4. | Demo & Technical Review | 06 th - 7 th October 2025 |
| 5. | Date of Opening of Financial Bid | 7 th October 2025 |
| 6. | Finalization of Successful bidder | 8 th October 2025 |

All dates from S.No.4 to 6 are tentative and could be subject to change.

9. Period of Contract

The period of contract with the selected vendor/solution provider shall be five (5) years from the date of successful delivery and acceptance of the Digital Learning Universe platform by Young India Skills University (YISU).

10. Applicable Law

The work-order will be governed by the laws and procedures established by the Government of India within the framework of applicable legislation and enactments made from time to time concerning such commercial dealings/processing. All disputes in this connection shall be settled under the jurisdiction of Hyderabad courts only.

11. Contact Details

Registrar, Young India Skills University

Email: registrar@yisu.in

Phone: 8374305711

Website: <https://yisu.in/>

Pre-Qualification Bid Covering Letter

[Insert Location], [Insert Date]

To:

The Registrar,
Young India Skills University (YISU),
Office of Registrar, Room No 306,
Nilgiri Block, IIIT-H, Gachibowli
Hyderabad, Telangana - 500032

Subject: Submission of Pre-Qualification Bid for Establishment of a Digital Learning Universe in Hyderabad

Dear Sir,

The undersigned, on behalf of **[Insert Name of Firm]**, offer to provide the services for **Establishment of a Digital Learning Universe in Hyderabad** in accordance with your Request for Proposal (RFP) Reference No.: **YISU/DLU/2025/04** dated 20-Aug-2025 and our pre-qualification proposal. We are hereby submitting our pre-qualification bid.

We hereby declare that all the information and statements made in this pre-qualification bid are true and accept that any misrepresentation contained in it may lead to our disqualification.

We agree to abide by all the terms and conditions of the RFP document, including all sections and volumes.

We confirm that our proposal will remain valid for the duration stipulated in the RFP document. Link to online content sample is provided below: **[Insert Hyperlink]**

We understand that YISU is not bound to accept any proposal received.

Pre-Qualification Checklist for Eligibility Criteria

| S. No. | Description | Supporting Document(s) | Compliance (Yes/No) | Page/Index No./Reference in Proposal |
|--------|--------------|---|---------------------|--------------------------------------|
| 1 | Legal Entity | Certificate of Incorporation, Self-declaration confirming single-entity participation | | |

| | | | | |
|---|--------------------------|--|--|--|
| 2 | Tax Compliance | PAN Card, GST Certificate | | |
| 3 | Financial Strength | Audited Financial Statements for FY 2021-22, 2022-23, 2023-2024 CA Certificate with UDIN | | |
| 4 | Net Worth | CA Certificate with UDIN for FY 2021-22, 2022-23, 2023-2024 | | |
| 5 | Project Experience | Successfully completed or ongoing digital education projects with relevant experience in the field. In addition, the bidder must have at least 1 project of value \geq ₹ 75,00,000/- completed or ongoing within the last 5 years (FY 2019–2024) | | |
| 6 | Digital Content Hours | Content dashboard, CA Certificate, repository index (\geq 50,000 hours of hosted/delivered content) | | |
| 7 | Blacklisting Declaration | Self-declaration on company letterhead | | |
| 8 | Use of Licensed Software | Self-declaration listing software used | | |

Note: All documents submitted by the bidder must be page/index numbered, and the page/index number of the respective document(s) must be indicated in all annexures wherever applicable.

Yours sincerely,

[Authorized Signatory]

Name: [Insert Name]

Designation: [Insert Designation]

Address: [Insert Address]

Contact Details: [Insert Phone Number, Email]

Seal: [Insert Company Seal]

Date: [Insert Date]

FORMAT FOR SUBMISSION OF TECHNICAL BIDS
Technical Bid Covering Letter

[Insert Location],

[Insert Date]

To:

The Registrar,
Young India Skills University (YISU),
Office of Registrar, Room No 306,
Nilgiri Block, IIIT-H, Gachibowli
Hyderabad, Telangana – 500032.

Subject: Submission of Technical Bid for Establishment of a Digital Learning Universe in Hyderabad

Dear Sir,

The undersigned, on behalf of **[Insert Name of Firm]**, offer to provide the services for **Establishment of a Digital Learning Universe in Hyderabad** in accordance with your Request for Proposal (RFP) Reference No.: **YISU/DLU/2025/04** dated **20 August 2025** and our technical proposal. We are hereby submitting our technical bid.

We hereby declare that all the information and statements made in this technical bid are true and accept that any misrepresentation contained in it may lead to our disqualification.

We agree to abide by all the terms and conditions of the RFP document, including all sections and volumes.

We confirm that our proposal will remain valid for the duration stipulated in the RFP document. Link to online content sample is provided below: **[Insert Hyperlink]**

We understand that YISU is not bound to accept any proposal received.

1. Details of Project Experience in Digital Education

Successfully completed or ongoing digital education projects with relevant experience in the field. In addition, the bidder must have at least 1 project of value \geq ₹75,00,000/- completed or ongoing within the last 5 years (FY 2019–2024)

| S. No. | Description of Project/Assignment | Details of Work Order (No./Date, etc.) | Client | Cost (Total/Completed till Date) | Supporting Documents (Page/Index No./Reference in Proposal) |
|--------|-----------------------------------|--|--------|----------------------------------|---|
| 1. | | | | | |
| 2. | | | | | |
| 3. | | | | | |
| 4. | | | | | |
| 5. | | | | | |
| 6. | | | | | |

2. Details of Digital Content Hours

Provide details of hosted or deliverable digital educational content developed or managed

≥2,00,000 hours – 10 marks

1,00,000–1,99,999 hours – 7marks

50,000 to 1,00,000 hour –4 marks

| S. No. | Description of Project/ Assignment | Details of Work Order (No./Date, etc.) | Client | Total Hours of Content | Supporting Documents (Page/Index No./Reference Proposal) |
|--------------------|------------------------------------|--|--------|------------------------|--|
| 1. | | | | | |
| 2. | | | | | |
| 3. | | | | | |
| 4. | | | | | |
| 5. | | | | | |
| 6. | | | | | |
| Total Hours | | | | | |

3. LMS Demo and Capabilities

Describe the proposed Learning Management System (LMS) capabilities, aligning with RFP Section 3.1–3.8. Provide a link or reference to a live demo showcasing ease of use, scalability, integration, and analytics features (20 marks as per RFP Section 6).

- a) **LMS Overview:** [Insert a brief description of the LMS, including cloud-native architecture, mobile optimization, and support for video/text content.]
- b) **Key Features:** [List features such as compatibility with AWS/third-party cloud, modular course structure, role-based dashboards, and 99.9% uptime SLA including routine maintenance to ensure optimal output.]
- c) **Demo Access:** [Insert link or instructions for accessing the live demo during the technical presentation, e.g., URL, login credentials, or scheduled demo session.]

- d) **Supporting Documents:** [Reference page/index numbers for screenshots, technical specifications, or user manuals in the proposal.]

4. Flagship Course Evaluation

Submit details for each of the five flagship courses as per RFP Section 3.10 and Section 6 (25 marks). For each course, provide: (1) Domain Expert Profile (minimum 5 years of experience), (2) Sample Content Module integrated or demonstrated in the LMS, and (3) Detailed Table of Content (ToC) with learning objectives

| Course Name | Domain Expert Profile | Sample Content Module | Detailed Table of Content (ToC) |
|--|-----------------------|-----------------------|---------------------------------|
| <i>Essential Soft Skills Toolkit</i> | | | |
| <i>Digital Marketing for Business</i> | | | |
| Python Full Stack with AI | | | |
| <i>Professional Financial Analyst Course</i> | | | |
| <i>Autodesk Mechanical Design Suite</i> | | | |

5. Presentation & Approach

Provide details of the technical presentation and implementation roadmap as per RFP Section 6 (10 marks).

- **Slide Deck:** [Reference page/index no. ____ for the slide deck, covering project scope, model course content, and innovation.]
- **Demo Samples:** [Reference page/index no. ____ or link for sample LMS modules and course content.]

Yours sincerely,

[Authorized Signatory]

Name: [Insert Name]

Designation: [Insert Designation]

Address: [Insert Address]

Contact Details: [Insert Phone Number, Email]

Seal: [Insert Company Seal]

Date: [Insert Date]

Financial Bid Format

| S. No. | Cost Component | Price (to be quoted by Bidder) (in Rupees) |
|---------------|---|---|
| 1 | One-time platform setup cost with YISU branding | |
| 2 | Annual LMS licensing for up to 1,00,000 users (hosting, support, maintenance) per month | |
| 3 | Course setup cost | |
| 4 | Course Execution- Revenue-sharing proportion with YISU | |
| Total | | |

Yours sincerely,

[Authorized Signatory]**Name:** [Insert Name]**Designation:** [Insert Designation]**Address:** [Insert Address]**Contact Details:** [Insert Phone Number, Email]**Seal:** [Insert Company Seal]**Date:** [Insert Date]